

# Maya Kaczorowski

## Work Experience

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Tailscale, Remote (based in San Francisco)

**Chief Product Officer (Sep 2023-present)**

- Led organization of 60+ individuals, including engineering, product, design, technical writing and partnerships teams
  - Restructured engineering, product, and design teams to improve collaboration and align to the product strategy

**Head of Product (Sep 2022-Sep 2023)**

- Hired, onboarded, and led product team of 5 PMs and partnerships lead to define product strategy and priorities
  - Developed internal processes to help scale product, including launch requirements and document templates

**Product Manager (Aug 2021-Aug 2022)**

- Led product strategy, development, and processes for remote access solution as first product manager
  - Developed and launched 15+ features, including: configuration audit logging, Tailscale SSH, user & group provisioning, and Docker Desktop extension; including writing documentation and blog posts where necessary
  - Led effort for SOC 2 certification, including developing security policies (<https://tailscale.com/security-policies>)

GitHub, San Francisco

**Senior Director, Product Management, Software supply chain security (Feb 2020-Mar 2021)**

- Led product strategy and execution for open-source dependency vulnerability management and package security, including 3 PMs across Dependency Graph, Dependabot security and version updates, and npm security

Google, San Francisco and Sunnyvale

**Product Manager, Container security (Oct 2017-Jan 2020)**

- Defined, led and delivered product strategy for container security, working directly with 30+ engineers
  - Defining the opportunity and requirements for Container Threat Detection by meeting with 150+ customers
  - Identifying gaps for hardening GKE and developing the first distribution-specific CIS Benchmark
  - Writing whitepapers on Google's internal cloud-native security: BeyondProd and Binary Authorization for Borg
  - Leading external communications on container security with 15+ conference talks and 18 blog posts

**Product Manager, Encryption and key management (Aug 2015-Sep 2017)**

- Developed a product strategy for encryption at rest; by documenting requirements of Cloud customers, identifying opportunities in the market for product differentiation, and finalizing technical designs with engineers
  - Developing requirements for, meeting with 100+ customers, and launching Google Cloud KMS
  - Worked with 5 encryption partners and internal terms to develop Customer-Managed Encryption Keys
  - Authoring public whitepapers to explain encryption at rest and in transit on Google Cloud

McKinsey & Company, Silicon Valley (Business Technology office) and Montreal office

**Engagement Manager (Jan 2015 – Aug 2015)**

- Managing and coaching teams of 2-4 consultants and experts in day-to-day work with client team members
  - Developing a Board-level action plan to respond to 15 very high security risks in a large financial institution, with an immediate \$125M infusion, and a longer term three-year roadmap for ~\$1B in new mitigation activities

**Associate (Jan 2014-Dec 2014), Business Analyst (Oct 2011-Dec 2013), Summer Business Analyst (May-Jul 2010)**

- Worked across a range of projects. Interviewed clients, built models, and developed executive-level presentations

## Education

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London School of Economics and Political Science, London, UK, 2010-2011, Distinction

Master's of Science in Applicable Mathematics, dissertation: "Secret sharing: combining Cryptography and Rationality"

McGill University, Montreal, QC, Canada, 2006-2010, Distinction

Bachelor of Arts & Science, First Class Joint Honours in Mathematics and Economics, independent study in Cryptography

## Additional Information

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**Languages:** English (native), French (native)

**Interests:** ice cream (4<sup>th</sup> out of ~120 at 2014 Penn State Ice Cream Short Course; "ICE-H" publication in *British Medical Journal*, 2002;325;1445-6), puzzles (36/46 rooms escaped!), wine (WSET Level 2 with distinction), running, reading nonfiction